



**Candidate Name:** Motion Group — Ref MG-37

**Candidate Position:** Commercial Manager

**Expected Salary:** £60-70k

**Location:** Broughton, Clwyd

### **Education, Qualifications & Training:**

- BSc (Hons) Advanced Mechanical Manufacturing – 2:1 – Swansea University (2019–2021)
- HNC Mechanical Engineering – Merit – Coleg Cambria (2016–2018)
- Advanced Level Apprenticeship, Mechanical Engineering – Merit – Coleg Cambria (2013–2016)
- Level 3 – Diploma in Mechanical Engineering
- Level 3 – Loading and Proving CNC Machine Tool Programmer
- Level 3 – Setting and Turning Machines for Production
- Level 3 – Setting CNC Milling Machines for Production
- Level 3 – Machining Components Using CNC Milling Machines
- Level 3 – Setting CNC Grinding Machines for Production
- Level 3 – Machining Components Using CNC Grinding Machines
- Level 3 – Working Efficiently and Effectively in Engineering
- Abrasive Wheels – Basic Training
- Level 2 – Preparing and Using Milling Machines
- Level 2 – Complying with Statutory Regulation and Organisational Safety Requirements
- Level 2 – Using and Interpreting Engineering Data and Documentation
- Level 2 – Producing Components Using Hand Fitting Techniques
- Level 2 – Preparing and Using Lathes for Turning Operations
- 7 x GCSEs (A–C) plus Level 1–3 in IT, Communication Skills and Problem Solving – Hawarden High School (2007–2012)

### **Personal Profile:**

For more information, please contact Alistair Gent on 07983 719509 or [alistair.gent@motiongrouppltd.co.uk](mailto:alistair.gent@motiongrouppltd.co.uk)



A time-served, fully skilled mechanical engineer with over eight years of hands-on experience who has progressed into Commercial and Programme Engineering Management. This candidate brings a strong technical foundation in 5-axis CNC turn/mill, milling and grinding across the aviation, automotive and tooling sectors, which directly underpins their ability to support bids and tenders, manage contracts and oversee end-to-end manufacturing programmes. They are experienced in face-to-face commercial negotiations with multinational customers and in driving cost-effective, on-time delivery. Holds a 2:1 Bachelor's Degree in Advanced Mechanical Manufacturing and is eager to continue developing expertise in new areas.

### **Professional Experience:**

#### **Engineering Commercial Manager 2023 - Present**

##### *Magellan Aerospace*

- Managing new and renewal bids from cradle to grave, working with all departments to ensure all aspects are agreed and achievable.
- Collaborating with the finance department to contribute to strategic plans and bookkeeping activities.
- Conducting face-to-face commercial negotiations with multinational customers including Airbus, GKN and Boeing.
- Managing contracts encompassing renewals, drafting new contracts and amendments to existing agreements.
- Overseeing all aspects of pricing including modifications, conbid and New Product Introduction (NPI).

#### **Programme Engineering Manager 2022 - 2023**

##### *Crabb Engineering*

- Supported bids, quoted jobs, procured materials and ensured parts were progressed through the shopfloor and delivered on time.
- Managed work from cradle to grave including design (SolidWorks), production of manufacturing drawings and creation of job cards detailing all manufacturing operations.
- Managed a range of projects spanning single items, assemblies and multi-faceted projects across the aeronautical and medical sectors.
- Designed all fixtures required to support the manufacturing process.

#### **Project Manager 2021 - 2022**

For more information, please contact Alistair Gent on 07983 719509 or [alistair.gent@motiongrouppltd.co.uk](mailto:alistair.gent@motiongrouppltd.co.uk)



### *North West Precision*

- Assisted in the bidding, quoting and tendering of new work, ensuring cost-effectiveness and early identification of potential issues.
- Planned and amended manufacturing schedules for new and existing work to optimise method of manufacture for cost, time and quality.
- Managed parts throughout the manufacturing process to ensure on-time delivery.
- Worked closely with the quality department to maintain a constant feedback loop, ensuring specifications were met without compromising quality for cost or time savings.
- Maintained strong customer relationships and upheld clear, consistent communication.

### **CNC Programmer, Setter and Operator 2018 - 2021**

#### *North Wales Aeroforms*

- Programmed and set 3-axis turn/mill lathes (Fanuc), 3-axis mills (Fanuc) and 5-axis mills (Mazatrol).
- Used Mastercam and EdgeCAM as primary CAD/CAM software.
- Conducted first-off inspections as required.
- Mentored apprentices to support their development into competent engineers.
- Completed BSc (Hons) in Advanced Mechanical Manufacturing during this period.

### **CNC Programmer, Setter and Operator 2013 - 2018**

#### *North West Precision*

- Served a full mechanical engineering apprenticeship working on manual and CNC mills, lathes and grinding machines.
- Following completion of apprenticeship, worked predominantly on 5-axis turn/mill lathes (Fanuc) and 3-axis CNC mills (Heidenhain) as a programmer and setter.
- Performed routine manual maintenance on machines as required.
- Trained and supported less experienced members of staff on an ongoing basis.
- Used FeatureCAM as primary CAD software.

For more information, please contact Alistair Gent on 07983 719509 or [alistair.gent@motiongrouppltd.co.uk](mailto:alistair.gent@motiongrouppltd.co.uk)



- Completed HNC in Mechanical Engineering during this period.

For more information, please contact Alistair Gent on 07983  
719509 or [alistair.gent@motiongrouppltd.co.uk](mailto:alistair.gent@motiongrouppltd.co.uk)