



Candidate Name: Motion Group — Ref MG-149
Candidate Position: Quantity Surveyor / Commercial Manager
Expected Salary: £80-100k
Location: Greater London

Education, Qualifications & Training:

- RQF Level 6 / SCQF Level 10 / CQFW Level 6 Statement of Comparability – UK ENIC, United Kingdom
- Diploma in Civil Engineering – The Seshasayee Institute of Technology (Jun 2003 – Apr 2006)
- MRICS – Chartered Quantity Surveyor, Member of RICS (Since May 2026)
- MCIOB – Chartered Construction Manager, Member of CIOB (Since Jan 2026)
- MACostE – Member of the Association of Cost Engineers (Since March 2022)
- M.ASCE – Member of American Society of Civil Engineers (Since 2020)
- Overseas Member – Society of Construction Law (Since July 2021)
- CSCS Professionally Qualified Person Card – Valid to Aug 2030
- Module 1 of International Arbitration Course – ADR ODR International, United Kingdom
- Civil/Commercial Mediation Training – SIMI Recognised Training Programme (RTP), aligned with international mediation standards (CMC registered, IMI certified, SIMI accredited); progressing towards formal accreditation (SIMI Level 1) – ADR ODR International (Jan 2026)
- Avoiding and Resolving Contractual Disputes Certificate – Chartered Institute of Arbitrators, United Kingdom (Jul 2020 – Sep 2020)
- Introduction to ADR Certificate – Chartered Institute of Arbitrators, United Kingdom (Mar 2019 – Jun 2019)
- Primavera P6 EPPM Certified Specialist – Oracle University (Jan 2014 – Mar 2014)

Personal Profile:

A Chartered Quantity Surveyor and Chartered Construction Manager (MRICS, MCIOB) with over 19 years' international experience delivering large-scale public and private sector projects across the Middle East and India. Expertise spans cost

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planning, procurement, contract administration, re-measurements, variations, and dispute resolution, with a strong track record on hospital, infrastructure, mixed-use, and high-rise residential developments. Highly skilled in collaborating across multidisciplinary teams and applying International Standards, Oman Standard Conditions of Contract, and World Bank Procurement Frameworks to ensure compliance, cost efficiency, and value for money. Available within one month.

Professional Experience:

Lead Quantity Surveyor / Project Management Consultant Aug 2024 - Present

Option One International & Al Manarah Engineering Consultancy (JV)

- Valuing project final bills for two packages covering two Main Contractors and eight nominated subcontractor packages.
- Preparing detailed project financial reports.
- Managing all aspects of contract administration procedures and commercial risks, including notices, issuance of Payment Certificates, and Variation Orders.
- Assessing unsettled variations and re-measurements using contract rate breakdowns and advising on commercial-related issues.
- Preparing, negotiating, and settling variations with Contractors and the Employer.
- Preparing supervision invoicing and maintaining supervision records.
- Reconciling previous payments and certifying interim, retention, and final payment certificate amounts in alignment with Substantial Completion and Maintenance Certificate conditions.
- Replying to Employer's auditor queries with supporting records.
- Attending review meetings with the Client, auditors, and Contractors.
- Key achievement (Consultant role): Negotiated and successfully settled 65 disputed variations, securing their inclusion in the Final Account and achieving savings of OMR 1.1 million for the Employer.
- Key achievement: Reviewed and eliminated duplications in variation claims through detailed re-measurements, reducing the contract value by OMR 1.65 million in the Final Account.

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- Key achievement: Reconciled interim payment recommendations against re-measurements, identifying overpayments of OMR 3.8 million and adjustments in the Final Account.

Commercial Manager - Main Contractor May 2023 - Jul 2024

Ibsar Line Project & Trading LLC

- Established strategies for identifying new business opportunities from new and existing clients, enhancing the organisation's commercial position.
- Identified and maximised stakeholder relationships; increased credit control facilities from suppliers and subcontractors to improve and sustain cash flow performance.
- Identified and utilised SME facilities and grants to maximise opportunities.
- Selected and obtained e-tenders, submitting with appropriate pricing and documentation and updating the tender board.
- Reviewed and reconciled Tender BOQs, identifying gaps in quantities and commercial values.
- Prepared negotiation strategies with comparative statements, analysing win-win criteria against competitors.
- Participated in feasibility site visits, gathering physical project requirements and collecting local market data.
- Initiated and coordinated the process for obtaining tender bonds and amendments.
- Established project cash flows, identified breakeven points, and provided management with key commercial decisions.
- Reviewed scope changes, conducted re-measurements, validated contractor claims, and negotiated settlements.
- Evaluated, selected, and negotiated with suppliers and subcontractors; established business agreements and finalised contracts.
- Verified physical progress on site, collected measurements, and prepared interim payments in the approved format with supporting documents.
- Initiated variations, collected documents, and obtained client approval.
- Established and tracked contract requirements including Performance Guarantees, Contractor's All Risk Insurance, and Advance & Retention Payment Bonds.

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- Reported profit and loss to management.
- Key achievement: Led and resolved claims for material crushing, secured approvals, and delivered savings of OMR 1.3 million by preventing project losses and safeguarding the organisation's commercial position.
- Key achievement: Directed and finalised variations for scope and specification changes, achieving approvals and securing additional revenue of OMR 6 million in line with contract provisions.

Quantity Surveyor - Main Contractor (Post Contract) Sep 2014 - Apr 2023

Services & Trade Company LLC

- Coordinated and communicated effectively with Employers, Engineers, Subcontractors, and Suppliers from the initial phase, maintaining a positive working environment.
 - Maintained project contractual records and monitored renewal of CAR and Bonds.
 - Drafted, initiated contract notices, and formalised Contract Matrices and Procedures across various contract arrangements.
 - Prepared and certified Advance, Work in Progress, Final Account, and Retention Payment Certificates.
 - Coordinated with the Planning team to understand project schedules and highlight contractual issues.
 - Prepared and managed changes and variations; valued and monitored contract performance.
 - Established unit rates and validations for variations.
 - Prepared periodic project commercial and financial reports, payment schedules, recoveries, retention amounts, and cost value reconciliations.
 - Determined contractor scope of work and coordinated with the Procurement team from the initial phase.
 - Led subcontract management: verified, negotiated, and certified monthly progress claims, interim payments, variations, additional works, final accounts, and closeouts; prevented disputes and made final settlements with subcontractors.
 - Major project: Royal Oman Police New General Hospital (450 Beds) – Package 1 (approx. OMR 213 million) and Package 2 (approx. OMR 44 million), Lump Sum
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with mixed payment terms; scope covering structural, finishes, MEP, interiors, and external/hard and soft landscape works; Public Sector client.

- Major project: Royal Oman Police Officers Club / Hilton 5-Star Hotel – approx. OMR 59 million, Lump Sum including Design and Build; scope covering structural, finishes, MEP, interiors, and external developments; Public Sector client.

Senior Quantity Surveyor & Planner - Project Management Consultancy Sep 2013 - Sep 2014

SYConE CPMC Pvt. Ltd

- Responsible for QS and planning activities; coordinated with Project Management professionals and specialist consultants for design and progress meetings.
- Verified and prepared Interim and Final Payment Certificates for sub-consultants, Main Contractors, and specialist vendors.
- Reviewed and verified basic price items; validated variations, cost proposals, and rate analyses; determined new rates and issued variation orders.
- Prepared monthly progress reports and project cost reports with updates on commercial utilisation.
- Created administrative access for stakeholders in Primavera EPPM; updated physical progress, tracked baseline programmes, and generated earned values on a weekly and monthly basis.
- Monitored and forecast project completion time and cost; maintained change register of design, materials, and cost implications; prepared tender event and procurement schedules.
- Reviewed contractors' programmes and cost loading in Primavera with appropriate changes and instructions.

Quantity Surveyor - Main Contractor (Post Contract) Dec 2011 - Sep 2013

MFAR Constructions Pvt. Ltd

- Prepared quantity estimations and Bills of Quantities; conducted rate analyses for subcontractor works and obtained quotations.
- Prepared and submitted interim payment applications; adjusted basic price escalation bills and certified payments.
- Drafted subcontract agreements for packages; reviewed and certified dayworks, rate piece works, supply and NMR, and recommended payments.

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- Established unit rates for each trade activity.
- Prepared master budgets, project and MIS reports (M1 and M2).
- Ensured materials received on site matched ordered quantity and quality through thorough field inspections.
- Prepared purchase requests; reconciled raw materials and labour bills; identified non-tendered items and prepared variation reports.
- Major project: Vaishnavi Commune – Luxury Villas, approx. INR 230 million, Lump Sum; scope covering structural, finishes, MEP, external developments, and landscape; Private Sector client.
- Major project: Century Vista & Valmark Apas – High-Rise Apartments, approx. INR 330 million, Lump Sum; scope covering structural, finishes, MEP, and external developments; Private Sector client.

Engineer – Quantity Surveyor, Specialist Contractor (Pre & Post Contract) Oct 2009 – Oct 2011

Greenpiece Landscape India Pvt. Ltd

- Conducted feasibility studies at various East and South India project sites; reported to pre-contract team on project profile conditions.
- Prepared and arranged tender documents including drawings, specifications, and Bills of Quantities; coordinated with architects and consultants.
- Conducted rate analysis and quantity estimation; prepared BOQs and comparative statements for each package.
- Prepared and submitted interim and final bills.
- Coordinated with clients and consultants to explain measurement activities and verify physical measurements.
- Updated progress status reports and apprised internal management.
- Major project: Reliance Industrial Ltd – Landscape Works, approx. INR 70 million, Re-Measurement terms; scope covering soft and hard landscape, water features, and swimming pools; Private Sector (Oil and Gas) client, Kakinada, India.

Junior Engineer – Planning, Main Contractor / PMO Mar 2009 – Oct 2009

McML Track & Structures Pvt. Ltd

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- Collected daily status updates and submitted to clients, site engineers, and managers.
- Raised Resource Requests; followed up and tracked with material suppliers and the purchasing department.
- Calculated monthly and daily material and labour requirements based on standard labour productivity norms and in line with baseline schedules.
- Tracked project progress data for civil engineering activities including buildings, embankments, railway tracks, bridges, service roads, and culverts.

Engineer - Service, MEP Specialist Contractor (Operations) Jun 2006 - Mar 2009

Emerson Network Power (I) Pvt. Ltd

- Prepared tender drawings, good-for-construction drawings (2D and 3D), and as-built drawings for data centre projects.
- Prepared MEP pipeline drawings and shop drawings for MEP and data centre installations.
- Created single-line diagrams for electrical systems.
- Prepared landscape drawings and estimated quantities.
- Coordinated with clients and consultants to obtain drawing approvals.

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